2007 – Another Great Year

This past year was extremely successful for the friends, board, volunteers, and staff of Audubon Society of Western Pennsylvania — and the community we serve.

Our education team conducted over 400 programs and engaged over 11,000 students and nearly 1,000 adults in hands-on, interactive programs. Our 13th area school district, California Area School District, began its journey through our award-winning Schoolground Habitat Enhancement and Restoration Program. An environmental elective class was begun at Riverview School District and a 5-year program focusing on the Environment and Ecology was established for 7th graders at Shaler Area School District.

Aesthetic and natural improvements continued at Beechwood and Todd Nature Reserves and the trails and facilities are in great condition. We were able to add 44 more acres to Todd Nature Reserve and completed the draft Rivers Conservation Plan for the Buffalo Creek Watershed. Plant sales through the Audubon Center for Native Plants reached new levels and interest in native plants has never been higher.

2008 will bring more new programs and activities. We're embarking on two important programs with one of our newest partners, the Student Conservation Association (SCA). Along with Pennsylvania Audubon, SCA and ASWP will coordinate the activities of six SCA interns a year, working on projects in Western PA Important Bird Areas. Two of those interns will be based at Todd Nature Reserve, concentrating on programs in and around the reserve. SCA and ASWP will also partner with Family Resources to develop a series of programs for their Family Retreat Center in Cranberry. The programs will complement their efforts to reduce child abuse by strengthening families.

Many of the accomplishments in 2007 were conceived and the groundwork begun several years ago. That work continues as we explore opportunities for 2008 and beyond. ASWP is fortunate to have a forward-thinking board and staff, and to be surrounded by energetic and creative volunteers and friends who continually challenge us to make the next year better than the last. I encourage you to be one of those people and to share your thoughts and ideas with us.

— Jim Bonner

<table>
<thead>
<tr>
<th>Assets</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>216,780</td>
<td>619,567</td>
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<td>Accounts Receivable</td>
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<td>Pledges Receivable</td>
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<td>Inventories</td>
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<td>Prepaid Expenses</td>
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<td>1,833</td>
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<td>Investments</td>
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<td>Other Assets</td>
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<td>Land, Buildings &amp; Equipment</td>
<td>1,607,943</td>
<td>1,307,024</td>
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<td><strong>Total Assets</strong></td>
<td><strong>3,499,752</strong></td>
<td><strong>3,379,024</strong></td>
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<table>
<thead>
<tr>
<th>Liabilities</th>
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<tr>
<td>Accounts Payable</td>
<td>20,270</td>
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<td>Accrued Expenses</td>
<td>2,281</td>
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<td><strong>Total Liabilities</strong></td>
<td><strong>22,551</strong></td>
<td><strong>28,585</strong></td>
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<table>
<thead>
<tr>
<th>Net Assets</th>
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<tr>
<td>Unrestricted - Undesignated</td>
<td>1,649,128</td>
<td>1,309,277</td>
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<tr>
<td>(land and property)</td>
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<td></td>
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<tr>
<td>Temporarily Restricted Grants</td>
<td>324,936</td>
<td>660,328</td>
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<tr>
<td>Unrestricted - Board Designated Reserves</td>
<td>986,372</td>
<td>865,069</td>
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<tr>
<td>Permanently Restricted Endowment</td>
<td>516,765</td>
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<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>3,499,752</strong></td>
<td><strong>3,379,024</strong></td>
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Statement of Activities 2007 2006

<table>
<thead>
<tr>
<th>Revenue and Support</th>
<th>2007</th>
<th>2006</th>
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</thead>
<tbody>
<tr>
<td>Fundraising, Contributions and Grants</td>
<td>343,436</td>
<td>408,793</td>
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<td>Special Events</td>
<td>72,067</td>
<td>74,898</td>
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<tr>
<td>Education and Program Support</td>
<td>168,317</td>
<td>130,360</td>
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<tr>
<td>Nature Store (net cost of goods)</td>
<td>120,693</td>
<td>104,853</td>
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<tr>
<td>Investment Income</td>
<td>47,200</td>
<td>45,548</td>
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<td>Unrealized gain on investments</td>
<td>192,499</td>
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<td><strong>Total Revenue and Support</strong></td>
<td><strong>944,212</strong></td>
<td><strong>860,189</strong></td>
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<table>
<thead>
<tr>
<th>Expenses</th>
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<tbody>
<tr>
<td>Education and Support Programs</td>
<td>261,161</td>
<td>257,185</td>
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<tr>
<td>Facilities</td>
<td>156,743</td>
<td>157,030</td>
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<td>Membership</td>
<td>25,323</td>
<td>29,701</td>
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<tr>
<td>Merchandising</td>
<td>40,044</td>
<td>50,983</td>
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<tr>
<td>General and Administrative</td>
<td>224,115</td>
<td>220,142</td>
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<tr>
<td>Fundraising</td>
<td>110,064</td>
<td>79,832</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>817,450</strong></td>
<td><strong>794,873</strong></td>
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All financial information is based on the fiscal year July 1, 2006 to June 30, 2007. Complete information and a copy of our audited financial reports and IRS 990 filing are available on request or via our website, www.aswp.org.
President’s Report

“Building a better future.” At Audubon Society of Western Pennsylvania, those aren’t just buzz words. They’re a guiding force in the decisions that we make on a daily basis.

We know that what we do today affects the life of our planet tomorrow. And as you’ll see within this annual report, we’re working to protect our environment as our commitment toward fulfilling our organizational mission.

More and more, we see parents who came to Beechwood as schoolchildren now bringing their own children here to experience the wonder of Nature. This past year, we celebrated Beechwood Farms Nature Reserve’s 30th anniversary — Thirty years of investing in the future of our children through life-long environmental education.

Our supporters continue to invest in our environmental future, and I encourage you to spread the word about the importance of the impact each of us has on the natural world. Because we know that through education, engagement, and example, we must all do our part to build a truly better future.

—Tingle Barnes
**Education**

Nowhere is ASWP’s work towards our mission to “inspire and educate the people of southwestern Pennsylvania” more evident than in our education programs. Whether it’s at Beechwood Farms or Todd Nature Reserves, in schools, or at locations throughout the region, we provide the information and tools necessary to help people understand and value the natural world around them. Once equipped with this information, people are then empowered to become “respectful and responsible stewards of the natural world.”

**ASWP EDUCATIONAL PROGRAM INFORMATION**

<table>
<thead>
<tr>
<th>2007</th>
<th>PROGRAMS</th>
<th>PARTICIPANTS</th>
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</thead>
<tbody>
<tr>
<td>Adults and Teachers</td>
<td>59</td>
<td>971</td>
</tr>
<tr>
<td>Children and Campers</td>
<td>38</td>
<td>385</td>
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<tr>
<td>Schools and Scouts</td>
<td>259</td>
<td>10,611</td>
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<tr>
<td>Family Programs and Events</td>
<td>55</td>
<td>1,886</td>
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<tr>
<td><strong>Total</strong></td>
<td>411</td>
<td><strong>13,853</strong></td>
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**Major Supporters**

- Allegheny Regional Asset District
- Anonymous
- Clapp Charitable & Educational Trust
- Dominion Foundation
- Equitable Resources Foundation, Inc.
- The Florence Boyer Foundation
- Henry C. Frick Educational Fund of the Buhl Foundation
- The Giant Eagle Foundation
- Mr. and Mrs. James M. Gockley
- Hawkglen Foundation
- H.J. Heinz Company Foundation
- Mr. Richard D. Flinn
- Fox Chapel District Association
- Laurel Foundation
- Mellon Financial Corporation
- National Audubon Society
- PA Department of Conservation and Natural Resources
- pair Networks
- PNC Bank Corporation
- PPG Industries Foundation
- Remmel Foundation through PNC Charitable Trust Grant Review Committee
- Mr. and Mrs. James E. Rohr
- Western Pennsylvania Watershed Program
- Community Foundation for the Alleghenies
- Mr. Ronald J. Zdrojkowski and Ms. Mary Ann Colbaugh
Conservation

ASWP’s mission cannot be achieved through education alone. We must also empower people to act on and practice what we teach. At both of our reserves, we strive to balance the needs of wildlife and people, creating an atmosphere where one may easily reconnect with the natural world. Through our Native Plant Center and special training programs, we provide the necessary tools to help people bring nature into their own backyards and communities.

LAND HOLDINGS

<table>
<thead>
<tr>
<th>LOCATION</th>
<th>BEECHWOOD</th>
<th>TODD</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td>Owned</td>
<td>6</td>
<td>330</td>
<td>336</td>
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<tr>
<td>Easement</td>
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<td>130</td>
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<tr>
<td>Managed</td>
<td>128</td>
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<td>128</td>
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<tr>
<td>Total</td>
<td>134</td>
<td>460</td>
<td>594</td>
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$1,000 to $4,999

#1 Cochran Automotive Group
Armstrong Cement and Supply Corp.
Mr. and Mrs. Richard D. Barnes
Mr. and Mrs. G. Nicholas Beckwith III
Ms. Diane Blanton
Mr. and Mrs. E. Michael Boyle
Eichenlaub, Inc.
Mr. and Mrs. Danforth Fales
Mr. and Mrs. David Fawcett Jr
Mr. and Mrs. Thomas Harbeck
Mr. and Mrs. James H. Hardie
Dr. and Mrs. K. Fred Huemmrich
Dr. and Mrs. Francis G. Hurite
Mr. and Mrs. Robert W. Kampmeinert
LMS Greenhouse and Nursery
Mr. and Mrs. Steve Loevner
Medrad
Mellon Financial Corporation - Matching Gifts
Michael Baker
Mr. Donald Montgomery and
Mrs. Molly Rust Montgomery
NiSource/Columbia Gas of PA
Dr. and Mrs. E. Reese Owens
PA Department of Environmental Protection
Mr. and Mrs. James L. Parker
Phoenixx International Resources
Piccadilly Herb Club
Pittsburgh Transportation Group
Prudential Preferred Realty
Reed Smith
Regency Transportation Group
Respironics
Schugar Charitable Trust
Evan & Tracy Segal Family Foundation
Ms. Connie E. Simon
Mr. Eric Susoeff and Ms. Joanne Scheier
Susan Templin
The Techs
UPMC Health Plan
Estate of Betty West
Mr. and Mrs. Joshua C. Whetzel, Jr.
Woodland Garden Club

$500 to $999

Amshel Charitable Foundation
Mr. and Mrs. Hardie Burgan
Casey Equipment Corporation
Mr. and Mrs. Jarvis B. Cecil
Mrs. Helen M. Colwell
Mr. and Mrs. William Cooley
Fox Chapel Garden Club
Mr. and Mrs. Paul R. Jenkins
Lenzner Coach Lines
Mr. and Mrs. Don Lightner
Mr. Eason Lin
Mrs. Paula Lockhart
Mr. and Mrs. John Lubmir
Mrs. Helen Mathieson
Matthews International Corporation
Mr. and Mrs. Bruce W. Morrison
Norman C. Ray Trust
Mr. and Mrs. Stephen Piskor
PPG Industries Foundation - Matching Gifts
Mr. and Mrs. Edwin F. Scheetz Jr.
Ms. Mary Jane Seipler
Mr. and Mrs. Adam Siemianowski
Mr. Harry Stump and Mrs. Patricia Dalby Stump
Mr. and Mrs. Robert Trimble
Mrs. Jane Dyke Wentling
Mr. and Mrs. Davitt B. Woodwell

Buffalo Creek Valley Watershed Conservation Plan

For the past two years, ASWP has been working with the residents and businesses of the 17 communities that make up the Buffalo Creek Valley of southeastern Butler Co. to create a Watershed Conservation Plan. This plan covers a 171-square mile region and has been designated as an Important Bird Area by National Audubon and Bird Life International. It identifies the natural, cultural, historical, and recreational amenities of this beautiful area and prioritizes the conservation, enhancement needs, and desires of the region’s residents. The draft plan was released in 2007 and received strong public support. The final plan will be released by summer of 2008.
Community

For over 90 years, ASWP has been a member-focused and member-inspired organization. Throughout the year, ASWP offers many programs and events for people of all ages, including Reserve tours, seasonal discovery programs, Environmental Issues Forums, and community events. Our volunteer programs promote life-long learning and provide volunteers with opportunities to pass their passion along to others.

ASWP MEMBERSHIP

<table>
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<tr>
<th>MEMBERSHIP LEVEL</th>
<th>2007</th>
<th>2006</th>
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<tbody>
<tr>
<td>Individual ($25)</td>
<td>565</td>
<td>504</td>
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<tr>
<td>Family ($35)</td>
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<tr>
<td>Contributing ($50)</td>
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<tr>
<td>Supporting ($100)</td>
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<tr>
<td>Sponsor ($250)</td>
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<td>16</td>
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<td>Patron ($500)</td>
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<td>Benefactor ($1,000)</td>
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<td>Club ($75 +)</td>
<td>24</td>
<td>20</td>
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<tr>
<td>Corporate</td>
<td>15</td>
<td>16</td>
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<tr>
<td>Total</td>
<td>1,759</td>
<td>1,463</td>
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AppleJamm

It’s an homage to the all-mighty apple. Part fall carnival, part block party, AppleJamm is ASWP’s way of saying thanks to the community that supports us all year long. Last September, over 1,600 people came out to Beechwood for a fun day of family-based activities. The event features scarecrow making, crafts, live music, and food. For the first time in AppleJamm’s history, a dunking booth attracted people of all ages who answered nature questions for a chance to dunk Executive Director Jim Bonner.

$200 to $499

Amcom Office Systems
Babcock Charitable Trust
Mr. and Mrs. Rick Ban
Ms. Barbara Bauer
Mr. Matt Beale and Ms. Lisa Kahn
Mr. and Mrs. Terrence Bilkey
Ms. Barbara Bott and Mr. Robert Jennings
Mrs. June K. Boyd
Mr. and Mrs. James W. Braham
Mr. and Mrs. Charles R. Burke Sr.
Mr. and Mrs. Robert C. Campbell
Mr. and Mrs. Gary Carinci
Mr. and Mrs. Hugo Cheng
Church Brew Works
Ms. Ellinor Covert
Mr. and Mrs. John G. Craig, Jr.
Crawford Trust
Mr. and Mrs. John Culbertson
Dave & Andy’s Ice Cream
Mr. and Mrs. Daniel Delaney
Desai Family Fund of
The Pittsburgh Foundation
Ms. Julie A. Dover
Dominion Foundation - Matching Gifts
Mr. James Donnell
Ms. Margaret W. Douglass
Ms. Donna Egbert
Mr. and Mrs. Steven Elliott
Mr. and Mrs. Stephen Frohbuick
Ms. Cynthia Frohlich
Ms. Mary Anne Gailliot
Ms. Lori Galanter
Gardener’s Eye
Ms. Charlotte George
Ann J. Gerace
Mr. and Mrs. Thomas Gillespie
Ms. Sarah Gilmeur
H.L. Zeve Associates
Mr. and Mrs. Clay T. Hardon
Mr. and Mrs. Gary Heitzenroder
Ms. Marjorie E. Hellein
Mr. and Mrs. James Herald
Mr. and Mrs. William F. Hill
Mr. and Mrs. C. T. Hiteshew Jr.
Mr. and Mrs. James Hoffer
Richard Jacobs
Mrs. Peggy Jayme
Mr. and Mrs. Jonas Johnson
Dr. and Mrs. Wishwa Kapoor
L.E. Sommer & Sons Saville
Mr. William Leemhuis and Ms. Carrie Casey
Ms. Denise Lindberg
Carol Mancini
Mr. David Manning and Ms. Lorraine Leslie
Mr. and Mrs. William O. McConnol
Mr. William McCormick
Ms. Patricia L. Meyer
Ms. Cece Miller and Mr. Michael Phillips
Mr. and Mrs. Robert R. Moore
Moore Family Fund of
The Pittsburgh Foundation
Marlene Myers
Mr. Francis B. Nimick Jr.
Mrs. William Novogradac
Mr. and Mrs. Robert Orringer
Mr. and Mrs. Michael Pinsky
Ms. Lynne Rackley
Mr. Neil Resnick and Ms. Susan Greenspan
Rita’s Italian Ice - Fox Chapel Plaza
Mr. and Mrs. Philip R. Roberts
Ms. Sue Sahli
Mrs. Jolie Schroeder
Dr. and Mrs. Paul L. Shay
Mr. and Mrs. Jack Solomon
Squaw Run Garden Club
Mrs. Euphemia H. Steffey
Mr. and Mrs. Walter Stoecklein
T.N. Walker, Inc.
Mr. and Mrs. Gary Trozzo
Mr. and Mrs. H. W. Turner
Mr. and Mrs. James Vaimont
Mr. and Mrs. Neil Van Horn
Ms. Jean I. Vendors and Mr. Thomas S. Chang
Mr. and Mrs. Edward Weller
Western PA Unit of the Herb Society of America
Wild Birds Unlimited
Mr. and Mrs. Gary Wilson
Mr. and Mrs. Alfred W. Wishart, Jr.
Mr. and Mrs. William T. Woncheck
Dr. and Mrs. V. Thomas Worrall
Mission Statement

The mission of Audubon Society of Western Pennsylvania is to inspire and educate the people of southwestern Pennsylvania to be respectful and responsible stewards of the natural world.