ASWP’S YEAR AT A GLANCE

Although the Covid-19 pandemic wreaked havoc on many things in 2020, it did not keep Audubon Society of Western Pennsylvania from having another successful year.

Much of what we do is hard to quantify—how do you measure the joy a child feels when watching a butterfly emerge from a chrysalis? Is it possible to graph the excitement of viewing a new ‘life bird’? We do understand that numbers and charts are important, and we’re proud to share some of them from this past year.

In particular, I want to thank all of the volunteers that continue to assist our staff every day and in all areas of our operations.

I’m also grateful for the many individuals, foundations, organizations, and government agencies that have helped to make our work possible. With over 2,400 supporting members and thousands of people attending our programs every year, ASWP is one of the largest and busiest Audubon Chapters in the country. I’m also proud to share that in 2020, we received our third consecutive 4-star rating from Charity Navigator.

Thank you for helping us to be a success,

Jim Bonner
Executive Director

RESERVES AND PARKS
BEECHWOOD FARMS NATURE RESERVE
Acreage: 131 Total (5 Owned, 120 Managed)
Miles of Trails: 3.5

SUCCOP NATURE PARK
Acreage: 50 Total (Managed)
Miles of Trails: 2.5

TODD NATURE RESERVE
Acreage: 511.5 Total (375.5 Owned, 130 Easement, 6 Managed)
Miles of Trails: 5.5

ZEOYLE SANCTUARY (BUFFALO TOWNSHIP)
Acreage: 73.5 Total (Managed)

PALOVCAK PARCEL (HARMAR)
Acreage: 2.5 Total (Managed)

768.5 Total Acres • 11.5 Total Miles of Trails
2019–2020 INCOME
(JULY 1, 2019 THROUGH JUNE 30, 2020)

<table>
<thead>
<tr>
<th>Income Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and Grants</td>
<td>949,480</td>
</tr>
<tr>
<td>Net Nature Store Sales and Rental Income</td>
<td>353,713</td>
</tr>
<tr>
<td>Education and Programming Fees</td>
<td>172,468</td>
</tr>
<tr>
<td>Interest and Investment Distribution</td>
<td>47,367</td>
</tr>
<tr>
<td><strong>Total Operating Income</strong></td>
<td><strong>$1,523,028</strong></td>
</tr>
<tr>
<td>Money Spent from Multi-year Support</td>
<td>874,029</td>
</tr>
</tbody>
</table>

2019–2020 EXPENSES

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reserves and Facilities</td>
<td>611,830</td>
</tr>
<tr>
<td>Education and Programs</td>
<td>383,816</td>
</tr>
<tr>
<td>Conservation and Advocacy</td>
<td>196,178</td>
</tr>
<tr>
<td><strong>Total Program Expenses</strong></td>
<td><strong>$1,191,824</strong></td>
</tr>
<tr>
<td>Management and General Administration</td>
<td>113,554</td>
</tr>
<tr>
<td>Fundraising and Member Support</td>
<td>88,604</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td><strong>$1,393,912</strong></td>
</tr>
<tr>
<td>Money Reserved for Multi-year Programs</td>
<td>827,598</td>
</tr>
</tbody>
</table>

STATEMENT OF FINANCIAL POSITION (AS OF JUNE 30, 2020)

<table>
<thead>
<tr>
<th>Assets Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>390,621</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>311,850</td>
</tr>
<tr>
<td>Inventories</td>
<td>100,080</td>
</tr>
<tr>
<td>Investments</td>
<td>825,195</td>
</tr>
<tr>
<td>Land, Buildings, and Equipment</td>
<td>7,366,107</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$9,025,153</strong></td>
</tr>
</tbody>
</table>

LIABILITIES

<table>
<thead>
<tr>
<th>Liability Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>29,785</td>
</tr>
<tr>
<td>Accrued Expenses</td>
<td>3,109</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>65,548</td>
</tr>
<tr>
<td>Paycheck Protection Program Loan*</td>
<td>230,165</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$318,857</strong></td>
</tr>
</tbody>
</table>

NET ASSETS

<table>
<thead>
<tr>
<th>Asset Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted - Undesignated (Land and Property)</td>
<td>6,892,457</td>
</tr>
<tr>
<td>Board Designated Land Acquisition and Projects</td>
<td>30,454</td>
</tr>
<tr>
<td>Unrestricted Board Designated Reserves</td>
<td>190,656</td>
</tr>
<tr>
<td>Temporarily Restricted for Projects</td>
<td>936,563</td>
</tr>
<tr>
<td>Permanently Restricted Endowment</td>
<td>656,416</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$8,704,546</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$9,023,153</strong></td>
</tr>
</tbody>
</table>

*We anticipate Paycheck Protection Program Loan reductions in 2020-21. View our full financial statements, as well as previous years’ statements, at ssowp.org.

EXPENSES

- 44% Reserves and Facilities
- 28% Education and Programs
- 14% Conservation and Advocacy
- 8% Management and General Administration
- 6% Fundraising and Member Support

VOLUNTEER HOURS

- Board and Administration: 16 Volunteers · 1,505 Hours
- Education: 53 Volunteers · 1,029 Hours
- Native Plant Center: 41 Volunteers · 1,787 Hours
- Conservation: 75 Volunteers · 351 Hours
- Nature Store: 7 Volunteers · 673 Hours

192 Total Volunteers
5,345 Total Hours
OUR SUPPORTERS
This list includes contributors who have supported ASWP between July 1, 2019 and June 30, 2020.

$50,000+
Anonymous Donor
Fred J. and Shirley H. Jordan Foundation
Laurel Foundation
Michael Knecht Motion Foundation
Szczerb Family Foundation

$10,000–$49,999
Alzheimer Regional Asset District
Joy Borell-Edwards and Elisabeth Keary
Capps Charitable and Educational Trust
Anne Szczerb Covert
The Florence Boyer Foundation
Foundation for Pennsylvania Watersheds
The Fund for Charitable Giving
Francois Hardy
Network For Good
Net Effect Bank
PA Department of Conservation and Natural Resources
The Pittsburgh Foundation
The Szuco Foundation
Jo Ann and Tom Szczerb
Western Pennsylvania Conservancy

$1,000–$9,999
Mag Szczerb and Bob Adams
Sharon Ackerley
Ally Bank
Tadgic and Richard Barnes
Dotty and Nick Beuck
Leslie and Jim Benner
Courtney and Carl Berzyncsik
Sassa and Michael Boyle
Kathy and Jim Braham
The Burke Foundations
Emily Buch
Cheryl and Donald Casey
Paity and Sean Casey
Church Brew Works Foundation
Clark Hunter Foundation
Katy and Dan Cole
Betsy Connally
Chris Covert
Elisabeth Covert
Nancy and Dan Dales
Piedmont Charitable
Fox Chapel Area Rotary
Gretchen and Jim Goodrich
Jean Harbeck
Jill and Stanley Herman
Sara Holmes
Jean and Thomas Harbeck
Family Foundation
Robert Jedrychowski
Betty and Bob Kammesner
Paula Leshurt
Heidi Miller
Betty and Kenneth Miller
Amy Szczerb Millin
and Michael Ordon Millin
Milton O. Reiners Charitable Foundation
Ginger and Ray Morrow
National Audubon Society
Pete Otey
Andrew DeMartini and Gail Harris
Patagonia
Pine Valley Herb Club
Laura and Daniel Remick
The Rockwell Foundation
Gregg Roth
Nan Brown and Eric Cooper
Lit Spencer
MaryAnn and Fred Stewart
Tours & Country Garden Club
Doretha and Jim Vilmont
Mary Ann and Ron Zdrojewski

$250–$999
Ellen and Albert Amelung
Thomas Anderson
Amy and Keith Arner
Jennie and Kenneth Barkier
Beaver Valley Painter
and Sitter Club
Chris and Gaye Bean
BHV Mattison Community Partnership
Barbara Betti and Bob Jennings
Elizabeth and David Brown
Kathryn and Michael Bryan
Gail Berto
Karen Campbell
Robin and Steve Catt
Susan and David Chrise
Jacqueline and John Common
Andrew Cushen
Dobbs Dodds
Chia Ebrahimi
Lori and Peter Ellis
Brooke Evans
Eileen Enright
Lloyd Fales
Harriet Feiner-Lynn
Dale and AJ Filstrup
Robert Ford
Fox Chapel Garden Club
Gail and Gil Gilliland
Sarah and John Gilmore
Google, Inc.
Ronald and Lawrence Goldman
Melinda Gourley
Lyn and Patrick Gourley
Goya University Garden Club
Jill and Andrew Hawthorne
Beryl and David Hackett
Suzanne Hedges
Kathryn and Vincent Hertz
Sharon Goldstein
Craig Janz
Jane and Jonas Johnson
Evan Johnston
Jordan Karp and Paul Bowden
Betsy Kenyon
Ellen Kight and Steve Woods
Lisa Kiger
Andrew Kroll
Sherry and Janine Kuehn
Heinz and Nancy Kuna
Verna and David Laman
Ann Lattuca
Mary Ann and Larry Lax
Sara Lee and Steve Lee
Susan and Paul Liaber
JoAnne and Don Lightner
Susan and James Lyon
Kas Limbach
Linden Garden Club
Sharon and Patrick Lynch
Amy and Randolph MacAuliffe
Nancy Magee
Janet Marburg and
William McAllister
Judith and Richard Mead
Andrew Mccarthy
Mary Louise McCune
Mary McDonough
Roberta and Walter McGuire
Sylvia and Kevin McKee
Ann and Richard Meyer
Alix and Robert Moore
Sillee Ann and Tom Moser
Heather Myron
Marenda Naughton
Shana Neumann
Jean Novogratz
Michael O’Neill
Shirley O’Neill
John Oliver
Rotaract Owings
Marlene and Howard Owings
Arlova Palmieri
Samantha Parker
Pasha + MIR LTD
Coco and Fred Peterson
Mary Plax-Greiber
and Michael Greiber
Renee Plater
Wesley Poyner
Kathy and Gillis Price
Gerald Puff
Susan Czerwinski
and Neil Reisinger
Nancy and Paul Rose
Theresa and Charles Richards
Ann Ringsrud
Charles Ritzman
Jane Sizemore
Linda and Doug Sizemore
Suzie Slobot
Nancy and Bill Squires
Seeders & Sudders
Garden Club
Martha and Philip Smith
Robbie and Keith Smith
Sus and Jack Solomon
Square Run Garden Club
Raphaela H. Stetsh
Jean Strong
Jim Whipple
Elizabeth and John Sirica
The U. S. Charitable Gift Trust
Susanne and Stephen Thomas
TIAA Charitable
Elizabeth and Robert Turner
Uriah Popek & Co
Joan Zuckerman
Thomas Chang
Thomas Walker
Pammy and Jeff Ward
Western PA Mushroom Club
Bruce Wildenstein
Arkansas Botanical Garden
and Clayton Wisby
Jeffrey Wolfe
Bunny Wolf
Robin and Michael Zacharias
Ariel and Noah Zylka

$100–$249
Thomson Abbott
Grace Adams
African Healing Garden
in Latimer
Brian Allerton
Linda and Lawrence Anderson
Andrea Fox Chapel LLC
Frankos Armstrong
Jennifer Armstrong
Mary Boyle and Tera Arora
Elizabeth Arnold
Nancy and John Aru
Marielle Atkins
Florence and Charles Atwood
Charlotte Backer
Barbara Bahneman
William Bahneman
Nancy and Elsie Bannister
Catherine Bay
Lindsey Baxter and Brian Henry
Ashley Beggs
Paul Belgis
Todd and Linda Brown
Blairston
Beth Boone
Carole and Steve Botza
Mary Boyer
Karen Bowers
Bradford Charitable Fund
Girgory Breshears
and Jim Brainard
Paul Breland
Jill Brodhaus
Diane Brunner
James Brumski
Norma Brundage
Denise Brown
Marylin and Howard Brushi
Christine and Jeffrey Dard
Joyce and Michael Breshears
Betsy and Linda Butler
Buchtel Garden Club
Leavitt and David Cannon
Susan Cercone
Carol Cosenz
Beth and Herbie Cosenz
Mary and Ana Gail
Michael Collins
Malissa Champ
Adriana Connolly-Dudash
Cornelia Cook
Cynthia and Bill Conley
Abby Corbin